

QuoStar creates a multi-cloud modern workplace for leading law firm Stratagem

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We wanted an IT partner to support a modern, cloud-based, hybrid working culture for our business. And we wanted it fast. QuoStar brought all its legal sector and IT expertise to bear to deliver exactly what we needed. And its on-going IT support gives our in-house team more time to focus on our core business.” – Sarah Grant, CEO at Stratagem.

Sarah Grant, CEO at Stratagem



45 days

for rapid deployment and delivery of a large-scale transformation project.

100% migration

of systems and applications to a hybrid, multi-cloud platform.

Zero downtime

no unplanned downtime during the project.

OVERVIEW

Founded in 1999, Stratagem IPM is a leading intellectual property and patent advisory firm specialising in the fast-growing biotech sector.

Its team of around 60 staff, including two dozen attorneys and a small IT team, are split between three offices in Bristol, Oxford and Cambridge. When it became clear an urgent and comprehensive IT overhaul was required, Stratagem brought technology partner Lights-On Consulting on board to oversee the project.

CHALLENGE

The value Stratagem IPM offers its clients fundamentally rests upon how happy and productive its team of legal and IP experts are. The firm realised that the best way to support these goals was to modernise its IT infrastructure with a shift to the cloud – whilst supporting existing applications and enhancing security, compliance and availability. Due to multiple end-of-life systems and virtual desktop infrastructure no longer able to meet the needs of the firm, there were tight deadlines to meet.

SOLUTION

QuoStar used its deep sector expertise in the legal industry, vendor-agnostic approach and technical know-how to achieve a major IT overhaul for Stratagem, aligned with its business goals, in just six weeks.

By understanding the client's requirements, QuoStar took a tailored approach that went way beyond the kind of simple, out-of-the-box technology deployment that is commonplace in the industry. This included migration to Microsoft Modern Workplace solutions such as Microsoft 365 and Exchange Online, Microsoft Teams for unified communications, and information management and data sharing solutions. QuoStar understood the highly sensitive nature of the data handled by Stratagem for its clients, deploying multi-layered defences including EDR, XDR, vulnerability management, and ZTNA.

QuoStar also utilised its designations as official Microsoft Solutions Partner for Azure to deploy an Azure-based business continuity solution. And it combined this with a private cloud deployment to host critical business applications for Stratagem. All of this was achieved without causing any unplanned downtime.

Outcome Assured™

Highly scalable and performant cloud infrastructure

QuoStar successfully upgraded and migrated Stratagem's end-of-life systems to Microsoft 365 and Exchange Online, an Azure-based business continuity solution and a private cloud infrastructure. This included 24/7 availability and lifecycle management for continuous operations, and ongoing third-line support for new and legacy systems.

Optimised security, availability and compliance

There was no planned downtime during the rapid 45-day project and high availability post-migration. QuoStar ensured the IT architecture meets all regulatory requirements, and features advanced controls to minimise cyber and data breach risks across all layers of the environment.

High-quality end user experience

Stratagem's end users have a fast, modern, secure computing experience via Microsoft Modern Desktop to boost productivity, wherever they're located. Unified communications and call bundles further enhance collaboration.

Business transformation

QuoStar's expert IT consulting ensured technology deployments align with Stratagem's business goals. That meant delivering a bespoke platform that embraced change, enhanced employee flexibility and collaboration, and increased overall business efficiency. A business continuity solution and 24/7/365 co-sourced support ensures ongoing operational resilience.

